

#### **ASX Release**

4 May 2021

The Companies Officer Australian Securities Exchange Ltd Level 40, Central Park 152-158 St Georges Terrace Perth WA 6000

Dear Madam or Sir

#### PRESENTATION - MACQUARIE AUSTRALIA CONFERENCE

Fortescue Metals Group Ltd (ASX: FMG) advises that Elizabeth Gaines, Chief Executive Officer, is presenting at the Macquarie Australia Conference on Tuesday, 4 May 2021. A copy of the presentation is attached.

Yours sincerely
Fortescue Metals Group Ltd

Authorised by Cameron Wilson Company Secretary

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# Forward Looking Statements Disclaimer

#### **Important Notice**

The purpose of this presentation is to provide general information about Fortescue Metals Group Ltd ("Fortescue"). It is not recommended that any person makes any investment decision in relation to Fortescue based on this presentation. This presentation contains certain statements which may constitute "forward-looking statements". Such statements are only predictions and are subject to inherent risks and uncertainties which could cause actual values, results, performance or achievements to differ materially from those expressed, implied or projected in any forward-looking statements. No representation or warranty, express or implied, is made by Fortescue that the material contained in this presentation will be achieved or prove to be correct. Except for statutory liability which cannot be excluded, each of Fortescue, its officers, employees and advisers expressly disclaims any responsibility for the accuracy or completeness of the material contained in this presentation and excludes all liability whatsoever (including in negligence) for any loss or damage which may be suffered by any person as a consequence of any information in this presentation or any error or omission therefrom. Fortescue accepts no responsibility to update any person regarding any inaccuracy, omission or change in information in this presentation or any other information made available to a person nor any obligation to furnish the person with any further information.

#### **Additional Information**

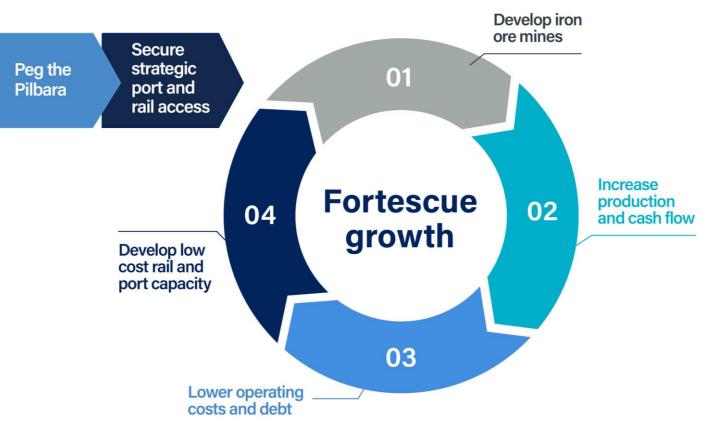
This presentation should be read in conjunction with the Annual Report at 30 June 2020 together with any announcements made by Fortescue in accordance with its continuous disclosure obligations arising under the Corporations Act 2001 and ASX Listing Rules. Any references to reserve and resources estimations should be read in conjunction with Fortescue's Ore Reserves and Mineral Resources statements released to the Australian Securities Exchange on 21 August 2020. Fortescue confirms in the subsequent public report that it is not aware of any new information or data that materially affects the information included in the relevant market announcement and, in the case of estimates of mineral resources or ore reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed. All amounts within this presentation are stated in United States Dollars consistent with the functional currency of Fortescue Metals Group Ltd, unless otherwise stated. Tables contained within this presentation may contain immaterial rounding differences.



# World class company



# Rapidly evolving into a resources and renewable energy company





## Integrated mine to market infrastructure

>1.5<sub>bn</sub>

tonnes shipped since first shipment in 2008 178-182 mtpa

shipping rate

mining hubs

One under development

Herb Elliott Port

260,000t capacity each, supported by innovative tug fleet

>760 km

Fastest, heavy haul railway







# Safety and unique culture

## **2.2 TRIFR**

Total Recordable Injury Frequency Rate at 31 March 2021

# 8% improvement

Compared to 30 June 2020

### **Hazard identification**

Assisting in journey to zero harm





**2.2** TRIFR

8% improvement from 2.4 at 30 June 2020

42.3<sub>mt shipped</sub>

In line with Q3 FY20

us \$1.5bn

Issue of Unsecured Senior Notes to refinance debt

US \$143/dmt

Average revenue, 86% of 62% Fe index

US \$14.90<sub>/wmt</sub>

C1 cost US\$13.45/wmt YTD

us \$1.0bn

Net debt







Revenue

us \$4.1bn

Net profit after tax

us\$1.33

Earnings per share (A\$1.84)

us \$6.6bn

Underlying EBITDA at a 71% margin

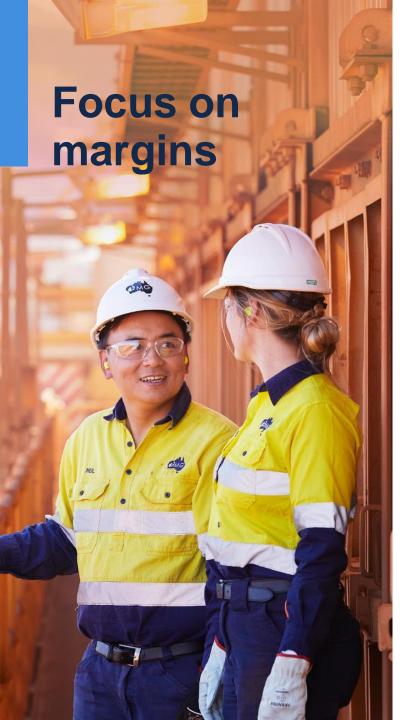
<sup>us</sup>\$4.4bn

Net operating cashflow

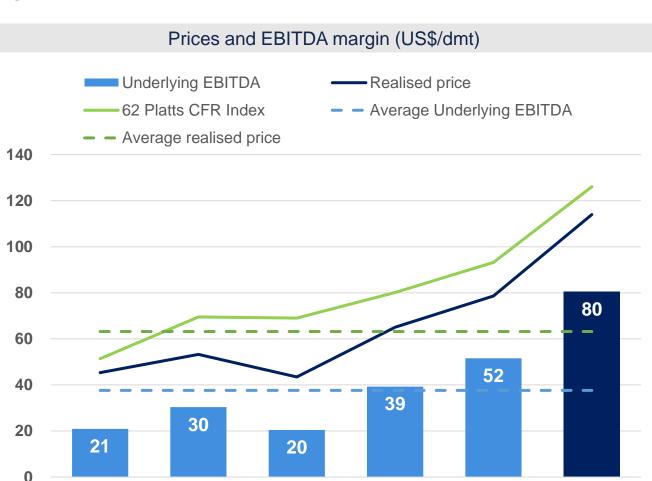
**^\$1.47** 

Interim dividend, payout ratio of 80%





# **Generating strong margins through the cycle**



**FY18** 

**FY19** 

FY20

H1 FY21

**FY16** 

**FY17** 



# Marketing



Creating value through supply chain optimisation





# **Integrated operations** and marketing

Timely and coordinated supply chain response to customer needs in a dynamic market

# Direct customer engagement

Aligning our products with what our customers need and value most

#### **Commercial excellence**

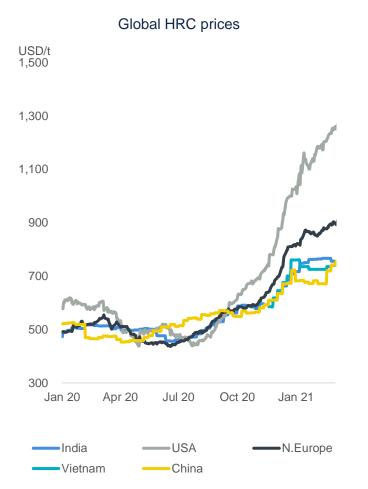
Strong analytical capability driving deep market insights and value-added decision making

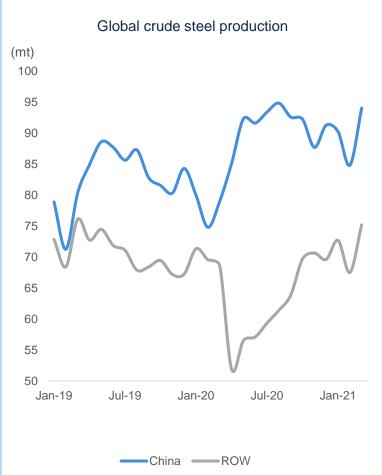
#### **Technical collaboration**

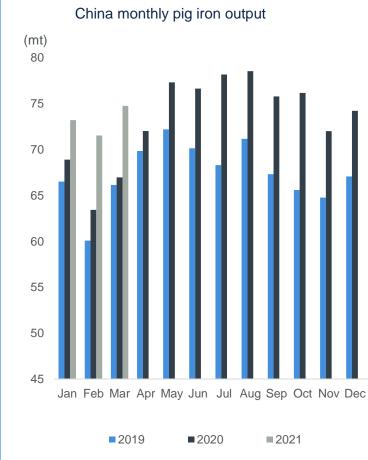
Deepening our understanding and ability to respond to current and emerging industry trends

### Global steel demand recovers

#### Resulting in higher steel prices and incentivising crude steel production



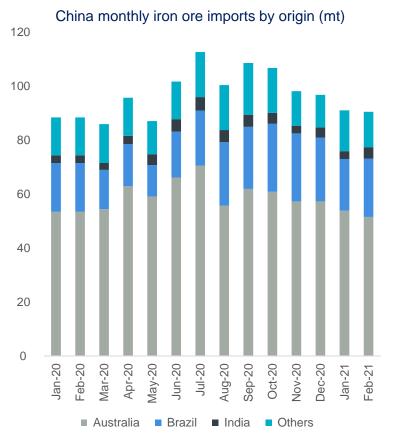


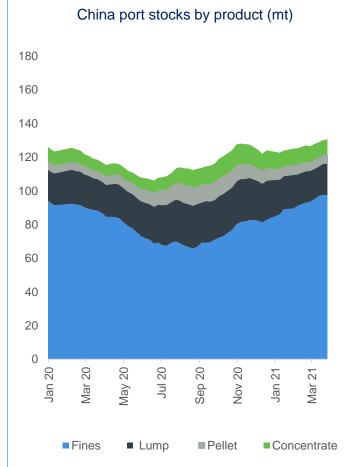


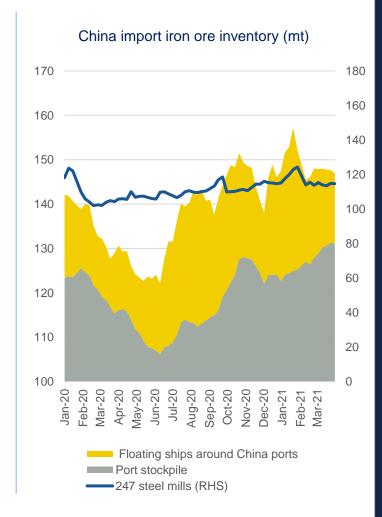


#### Robust demand for iron ore

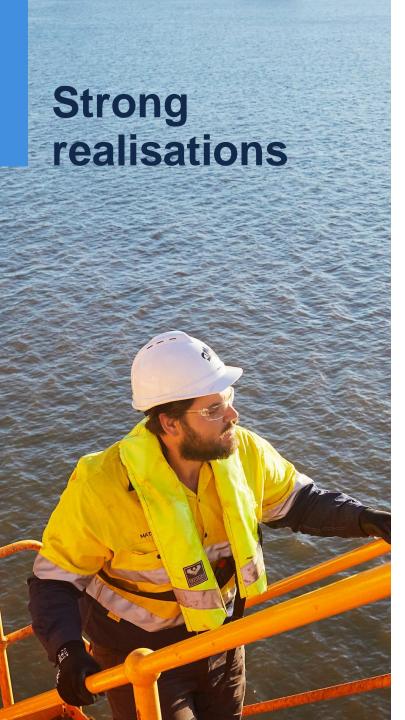
Increasing port stocks supported by steel destocking and crude steel production rates



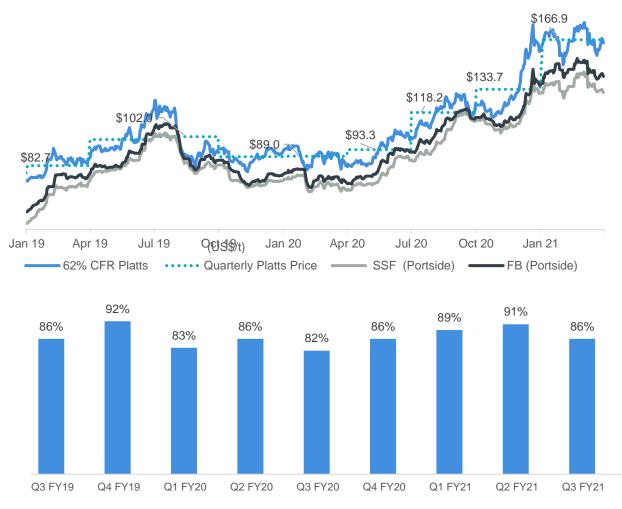








# Fortescue's Q3 average realised price US\$143/dmt, 86% of the Platts 62% CFR index







Technical and commercial assessment scheduled for completion in late May 2021

### **Focus areas**

Concentrate transport solution, utilisation of port and rail infrastructure, contractor strategy, logistics infrastructure

# Critical path works ongoing

Approval of module offloading facility



# **Approach to Sustainability**

We are a global force, committed to empowering thriving communities

#### Setting high standards



- Employee health and safety
- Economic contribution
- Workforce diversity
- Protecting Aboriginal heritage
- Ethical business conduct

# Safeguarding the environment



- Climate change action and disclosure
- Protecting biodiversity and water resources
- Tailings management

# Creating positive social change



- Creating employment and business opportunities for Aboriginal people
- Building sustainable communities
- Human rights





Detailed processes for engagement and heritage management

# Seven agreements

with Native Title Groups

# Heritage avoidance

Primary objective

# ~6,000 heritage sites

Protected and avoided

### 2.7 million ha of land

Ethnographically surveyed





An ambitious, industry leading emissions reduction target

# **Carbon neutrality**

by 2030

### **Decarbonisation pathway**

Energy infrastructure to increase use of renewables

### **Technology and innovation**

Hydrogen and battery electric solutions

#### **Fortescue Future Industries**

Harness world's renewable energy sources to produce green hydrogen



## Pathway to decarbonisation

Underpinned by practical initiatives that will deliver goals in an economically sustainable manner

# Chichester solar gas hybrid project



- US\$100 million investment by Alinta Energy
- 60MW of solar generation
- 60km transmission line linking Chichester operations with Alinta Energy's Newman gas-fired power station
- 35MW battery facility
- Displaces 100 million litres of diesel

#### **Pilbara Energy Connect**



- Australia's largest remote renewable energy network
- US\$250 million Pilbara Transmission Project
- 275km of high voltage transmission lines
- US\$450 million Pilbara Generation Project
- 150MW of gas fired generation,
   150MW of solar PV and largescale battery storage

#### **Green fleet**



- A\$32m Christmas Creek green hydrogen mobility project
- Testing large battery technology in haul trucks
- Trialling hydrogen fuel cell power in drill rigs
- Trialling technology on locomotives to run on green ammonia
- Developing ship design powered by green ammonia







#### **Global leader**

Driving the green energy and product industry to transition away from fossil fuels

### **Developing**

Renewable energy and green industry opportunities globally

### **Funding**

Allocating 10% of net profit after tax to FFI, project finance sources separately secured without recourse to Fortescue



# FY21 guidance





Iron ore shipments

US\$13.50 - US\$14.00/wmt

C1 cost based on assumed exchange rate of AUD:USD 0.75

US**\$3.5** – US**\$3.7** billion

Capital expenditure



# Our strategic focus

Underpinned by operational excellence and balance sheet strength





### Sustainability

Ensuring communities benefit from Fortescue's success



### **Optimising**

Returns and growth from our operations



### **Diversifying**

Commodities that support decarbonisation



### **Pursuing**

Green energy opportunities locally and internationally



# **Our Purpose**

Thriving communities | Global force

# Fortescue's Values



Integrity







determination











